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**Dear Friend,**

There are no guarantees in life. We do the best we can to plan for the future, but some things are quite simply out of our control. The timeless “Serenity Prayer” is good medicine: “God, grant me the serenity to accept the things I cannot change, courage to change the things I can, and the wisdom to know the difference.”

Serenity. What a wonderful word! But in these uncertain times, serenity can be hard to find. Our daily lives place enormous demands on us. Without strong faith and a life of prayer, people can feel alone or overwhelmed as they try to fend for themselves.

Nevertheless, even for those of us armed with faith and prayer, it’s just a fact that we also live in a world with expectations and demands. As head of our Maryville family, I face such demands each and every day: hundreds of children are entrusted to my care. And though our everyday planning is critical, planning for our future may be even more important.

There’s hardly a day that goes by that I don’t consider how I can ensure that the Maryville children of tomorrow will have the same opportunities that today’s children have. When all is said and done, it is *your* goodness, *your* generosity, and frankly, *your* smart planning that will save the day for our kids.

This issue of *The Vision* is devoted to discussing “forgotten” but potentially life-saving assets. Take life insurance. When we create a life insurance policy, we plan for a rainy day. But if that rainy day never comes, we put that policy in a drawer and rarely think about it again. Please look inside to see how life insurance and other forgotten assets can be used to benefit both you and Maryville Academy. And be sure you send back the enclosed reply card to request your free copy of our booklet, *Insuring a Better Future*.

Finally, take a look at the back page to read the inspiring story of Sam Caminiti, a friend of Maryville who made a very special gift in honor of his dear mother.

The “Serenity Prayer” encourages us to trust that God will make all things right. I thank you for the role you play as God’s partner in helping make all things right for the children of Maryville. Be assured that I remember you and your intentions each day in my prayers.

Peace and all good,

*Sister Catherine M. Ryan, O.S.F.*

Sr. Catherine M. Ryan, O.S.F.  
Executive Director





## Bring New Life to an Old Life Insurance Policy

When you were young, did your parents provide you with a “juvenile” life insurance policy? When your own kids were still at home and in need of protection, did you take out additional life insurance?

Many friends of Maryville have old paid-up life insurance policies such as those described above that are no longer needed for their original purpose. Have you ever considered the impact you could have on “insuring” the future of Maryville Academy by donating these surplus policies? Not only would you receive great satisfaction knowing you were making a difference in the lives of our children, you may also benefit from some excellent tax advantages by doing so.

Consider the case of a father, age 65, whose two children completed



college many years ago and are now married and financially independent. The father took out a \$100,000 insurance policy when he was 30 years old that was intended to help cover the cost of the children’s college education in the event of his premature death. This policy was never needed for that purpose, and now has a cash surrender value of about \$35,000.

If ownership of this policy were transferred by this father to Maryville, he would receive an income tax deduction of approximately \$35,000 for 2012, which would save considerable taxes on next year’s tax return, and Maryville would receive \$100,000 upon his death. Alternatively, the policy might be split into two \$50,000 policies and the father could contribute one and retain the other.

## Give a Policy, Deduct Future Premiums

Suppose, in the above example, premiums remain to be paid on the \$100,000 policy contributed to Maryville. If the father continues to make the premium payments, he will not only receive a 2012 deduction for the fair market value of the policy, he can deduct all annual premiums he pays in the future.

Rather than pay premiums directly to the insurance company, donors generally would write checks to Maryville. We, as new owner, would pay the company directly. This procedure lets us ensure that premium payments are made on time and that donors receive appropriate gift receipts and credit for their contributions.

## Beneficiary Designations Offer Flexibility

Perhaps you would like to use life insurance to assist the Academy but do not wish to make an immediate and irrevocable gift. You can name Maryville as beneficiary – while keeping the right to alter the arrangement at any time. Any proceeds we receive will be free of all

state and federal estate tax. Or you can name Maryville as a co-beneficiary with a member of your family, or as a contingent beneficiary to take the proceeds only if your primary beneficiary dies before you. Keep in mind that:

*(continued on next page)*



- Life insurance is paid promptly; it is not tied up in the administration of the estate.
- Unlike a will, life insurance is not a matter of

public record; gifts can be made in privacy.

- A gift of life insurance is simple; just use the forms supplied by the insurance company.

## Did You Know . . .

Making Maryville Academy the new owner and beneficiary of an old life insurance policy is certainly an appealing concept. Another option, sometimes called “philanthropy on the installment plan,” is to purchase a new life insurance policy and make Maryville Academy the owner and beneficiary. All your premium payments would be tax deductible, providing tremendous future benefit for the children we serve, at relatively small annual cost. If you are interested in making a gift of life insurance, we will be pleased to advise you of our correct legal name, for the purpose of the new beneficiary designation and/or change of ownership on the records of the life insurance company. We also encourage you to send for our free, comprehensive publication on life insurance, *Insuring a Better Future*. We look forward to hearing from you!



## Leave Tax Burdened Assets to Maryville

Estate planning is largely about deciding who should get what from your estate. In making those decisions, it’s wise to remember that certain assets can create income tax problems for your beneficiaries...unless those beneficiaries happen to be tax-exempt organizations such as Maryville Academy.

We’re talking about items saddled with *income in respect of a decedent* – IRD for short – that may cost your heirs both income taxes and estate taxes. Common examples include U.S. savings bonds and retirement accounts. Maryville would keep 100% of every dollar of tax-burdened assets, while another beneficiary might end up with only 30¢ or 40¢ on the dollar, after taxes. Here are more assets that should be used to satisfy charitable objectives:

- accounts receivable of a professional or business owner;
- renewal commissions of insurance agents;
- last salary check, bonuses and distributions from employee benefit plans;
- accrued royalties under a patent license;
- a deceased partner's distributive share of partnership income up to date of death;
- payments on installment notes, such as land sale contracts.

Please call Dan Summins in our development office at (847) 294-1950 or send him an e-mail at [summinsd@maryvilleacademy.org](mailto:summinsd@maryvilleacademy.org) if you would like more information on planning a satisfying, tax-wise estate gift to Maryville Academy.

## A Person of Vision

Years ago, Sam Caminiti Jr. decided that he needed to thank Maryville for all that it had done for his mother, Mary. So Sam Jr. decided to make Maryville the beneficiary of a generous gift from a life insurance policy.

Sam Jr. grew up hearing stories about Maryville from his mother, who lived here after suffering two personal tragedies: first, the death of her parents in a theatrical fire, and then the passing of her Aunt Crysta, who was charged with raising Mary after her parents died.

The stories Sam Jr. heard about Maryville touched him deeply. He heard tales of the girls at St. Mary's and the fun they had. He heard of lifelong friendships that were formed and the informal reunions that took place to relive the days at St. Mary's.

The values Mary learned at Maryville were



*The Caminiti Family*

instilled into Sam Jr. as well. He always insisted that everyone deserved respect, no matter their station in life or who they were or what they did. In turn, Sam Jr. taught his children to trust in God, to not question people or events and to

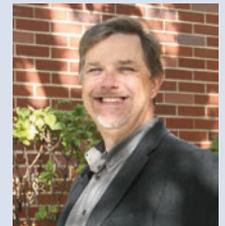
believe that God knows what He is doing. These lessons, once learned in the halls of St. Mary's (today's Maryville Academy), have been passed on from generation to generation.

Sam Jr.'s widow, Judith, once remarked that "Sam Jr. had such a strong faith and a sense that for all the gifts he had been given, he needed to give back. He felt particularly that he owed Maryville for the gift of his mother, whom he adored."

Maryville is blessed to have good friends and generous donors like the Caminitis, who help us fulfill the Maryville mission each day.

## Our Director of Development

Daniel Summins, CFRE, has been working with individuals and families for more than 20 years to assist them in the gift planning process. If you have any questions, or if you would like to tell your story about why Maryville is important to you, give Dan a call at (847) 294-1950 or send him an e-mail at [summins@maryvilleacademy.org](mailto:summins@maryvilleacademy.org).



## MARYVILLE ACADEMY

*Over 125 Years of Caring for Children*

1150 N. River Road  
Des Plaines, IL 60016  
(847) 294-1950  
[www.maryvilleacademy.org](http://www.maryvilleacademy.org)